

319 DECOR + DESIGN

FULL SERVICE DESIGN

WHAT TO EXPECT

Our design team will take the lead on the vision of your home by creating a custom design with your unique needs in mind. We will guide you through the design process providing detailed renderings and hand picked materials, allowing you to visualize your space and all it's possibilities. Together, we will sift through different ideas and ultimately decide on the best direction for your home.

THE PROCESS

PHASE 1

Design Inquiry Questionnaire

Every 319 Decor and Design project starts with our questionnaire. We ask that you provide us as much information as possible. Including any and all inspiration photos and floor-plans of the space, if possible. This step is important for our team to fully understand your design needs and unique style!

After submitting the questionnaire, our design team will reach out to you within the week to discuss any further questions and to schedule the initial consultation.

PHASE 2

Getting to Know You and Your Design Needs

AKA the nitty gritty

During the initial consultation, it is important for us to: Discuss our process, discuss the project more in detail, review any plans you may have submitted, and define your design goals.

After the consultation, we'll submit to you a complimentary proposal that includes a quote for our professional fees for your project. From there, you will have the proposal to look over and decide if you would like to continue working with our design team.

Upon you getting back to us with the green light on the quote, we will send you a contract to read through and sign. Along with the contract, we collect a retainer. The retainer will go towards any product you get from us.

PHASE 3

Measure and Before Picture

Yay! Passed the nitty gritty! Now, let the fun begin :)

Once we receive the contract/retainer, we will schedule another meeting. At this meeting, our design team will come and measure your space, so that we can bring accurate possibilities for your project to life through our 3D renderings! At this time, we also ask if you would share any Pinterest board you may have going. If you don't have any inspiration going, we will then assign you the homework of pulling some together.

After measuring your space, we will work on a custom design plan for your home. We will be ready to present our design to you within two weeks, project pending. At the scheduled meeting, we will present our ideas, renderings, and design direction. Our goal is to provide you with clear design options while being mindful of your budget.

Note: There are times where the meeting prior and this meeting happen at the same time.
Note: There can be multiple design presenting meetings before Phase 4. That is 100% normal.
Changes are inevitable.

PHASE 4

Finalizing and Ordering

As mentioned in the note above, we will work in person or virtually to make modifications and adjustments to your design.

Upon your approval of the final design, we will then move forward with a final measurement meeting, along with choosing materials.

We offer paint selections, lighting, tile, flooring, cabinetry, countertops, hardware, and furnishings.

To proceed with any ordering and purchasing of products, we require half down upfront and the second half when the product is delivered.

We will communicate official product lead times with you and contact you when the product(s) will be delivered!

Note: There will be multiple site visits and open communication with both you and the contractor between ordering and installation.

PHASE 5

Installation

The installation phase happens when all products have been delivered and the contractor/installer are finished.

During this phase we will come and install (place) any pieces you got from us, as well as, bring decor to decorate your space.

Decorating is a service we have on its own, but with hiring us for a full service design we do this service complementary during installation. During installation, we also have a hired photographer come with us to take photos of your new and improved space!

Beyond this, you will have the option for us to leave everything we used to decorate with you for a week and decide what you would like to keep!

If you choose to keep all, you will get 20% off your entire decor invoice! :)

FAQ

DO YOU HAVE YOUR OWN CONTRACTORS YOU USE?

We have a laundry list of contractor that we would love to recommend to you. However, we do not have a specific contractor that you have to use. We are open to working with whoever you might have as well!

HOW LONG DOES IT TAKE FOR CABINETS AND PRODUCTS TO COME IN?

In the most simple terms, lead times fluctuate. With that being said, as our client, we will communicate the general lead times up front with you. When it comes time to order, we will give you the more specific lead time given to us. If any changes happen along the way, we will be sure to be transparent.

CAN I JUST COME INTO THE STORE AND EXPECT TO BE ABLE TO MEET WITH A DESIGNER RIGHT AWAY?

We love getting new clients! However, we are luckily very busy people! We have other client meetings, project dead lines, and sometimes we are just not in the office. To receive the best experience, please refer to our contact form through our website and we will get back to you within a week!

WHAT ALL CAN I GET THROUGH YOU?

We have a lengthy list that might surprise you! Here's a list for you:
- cabinetry - countertops - backsplash - lighting - window treatments
- hardware - electrical fireplaces - furniture - rugs - decor

WHO ALL WILL WE WORK WITH FOR OUR PROJECT?

We have THREE full time interior designers on our team! For most projects we love to work along side each other, with one of us taking the lead! However, for the initial meeting, you will usually get to meet all three of us :)

HOW FAR WILL YOU TRAVEL?

We will travel up to an hour free of charge. Passed an hour, we charge standard mileag. The furthest we will travel is two hours. HOWEVER, we do offer virtual design services! This option has worked great for multiple clients, so don't hesitate to reach out!

WHAT FORMS OF PAYMENT DO YOU ACCEPT?

Preferred payment:
- Cash - Check - Bank Transfer - Venmo
We also accept:
- Credit Card (3.1% charge)
